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The prices are subject to slight adjustments based on the quantity, while the procedures are firm and non-negotiable.

LIQUEFIED NATURAL GAS

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT
- CIF Prices: Gross US \$340 / Net US \$330
- FOB Prices: Gross US \$390 / Net US \$380
- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / FOB / ASWP

LIQUEFIED PETROLEUM GAS, 50% PROPANE / BUTANE MIX

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT
- CIF Prices: Gross US \$490 / Net US \$480
- FOB Prices: Gross US \$460 / Net US \$450
- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / FOB / ASWP

DIESEL GAS OIL GOST L-0.2-62 GOST 305-82

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT
- CIF Prices: Gross US \$400 / Net US \$390
- FOB Prices: Gross US \$350 / Net US \$340
- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / FOB / ASWP / Rotterdam / Houston

CST-180 FUEL OIL

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT

- CIF Prices: Gross US \$340 / Net US \$330
- FOB Prices: Gross US \$320 / Net US \$310
- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / FOB / ASWP

MAZUT M100 GOST – 10585-75

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT
- CIF Prices: Gross US \$440 / Net US \$430
- FOB Prices: Gross US \$420 / Net US \$410
- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / FOB / ASWP

MAZUT M100 GOST – 10585-99

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT
- CIF Prices: Gross US \$410 / Net US \$400
- FOB Prices: Gross US \$380 / Net US \$370
- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / FOB / ASWP

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

- Origin: Kazakhstan Origin
- Quantity: 1,000,000 BBLs
- CIF Prices: Gross US \$48 / Net US \$44
- FOB Prices: Gross US \$46 / Net US \$42
- Commission: \$2 Seller Side / \$2 Buyer Side
- Destination: CIF / FOB / ASWP / Rotterdam / Houston

(REBCO) BLEND CRUDE OIL 9965-76

- Origin: Kazakhstan Origin
- Quantity: 1,000,000 BBLs
- CIF Prices: Gross US \$54 / Net US \$51

- FOB Prices: Gross US \$52 / Net US \$58
- Commission: \$2 Seller Side / \$2 Buyer Side
- Destination: CIF / FOB / ASWP

JET-A1 FUEL AVIATION KEROSENE COLONIAL GRADE

- Origin: Kazakhstan Origin
- Quantity: 1,000,000 BBLs
- FOB Price: Per Barrel Gross USD \$56 / Net USD \$52
- CIF Price per Barrel: Gross USD \$51 / Net USD \$56
- Commission: US\$2 Seller Side Closed / US\$2 Buyer Side Open
- Terms of Contract: 12 Months Contract R&E
- Delivery: FOB / CIF / ASWP / Rotterdam

ORIGIN D6 VIRGIN OIL

- Quantity for Trial: 400,000,000 Gallons
- FOB Price: Per Gallon Gross USD \$1.50 / Net USD \$1.46
- CIF Price per Gallon: Gross USD \$1.60 / Net USD \$1.56
- Commission: US\$2 Seller Side Closed / US\$2 Buyer Side Open
- Terms of Contract: 52 Weeks with R&E
- Delivery: FOB / CIF / ASWP / Rotterdam

PET-COKE

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT
- CIF Prices: Gross US \$320 / Net US \$310
- FOB Prices: Gross US \$310 / Net US \$300
- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / FOB / ASWP / Rotterdam / Houston

AUTOMOTIVE GAS-OIL (AGO)

- Origin: Russian Standard
- Quantity: 300,000 MT to 1,000,000 MT
- CIF Price: Gross US \$350 / Net US \$340 per MT

- Commission: \$5 Seller Side / \$5 Buyer Side
- Destination: CIF / ASWP

EN590 10PPM CIF ASWP

- Origin: Kazakstan Origin
- Quantity: 100,000 MT (+/-5%)
- CIF Price per MT: Gross USD \$390 / Net USD \$380
- Commission: US\$5 Seller Side Closed / US\$5 Buyer Side Open
- Terms of Contract: 12 Months Contract R&E
- Delivery: CIF / ASWP

ESPO BLEND CRUDE OIL

- Origin: Kazakstan Origin
- Quantity: 1,000,000 BBLs (+/-5%)
- CIF Price per MT: Gross USD \$38 / Net USD \$34
- FOB Price: Gross USD \$40 / Net USD \$36
- Commission: US\$2 Seller Side Closed / US\$2 Buyer Side Open
- Terms of Contract: 12 Months Contract R&E
- Delivery: CIF / ASWP / FOB / Rotterdam

LIGHT CYCLE OIL (LCO)

- Origin: Kazakhstan Origin
- Quantity: 100,000 MT, Immediate Lift 50,000 MT
- CIF Price per MT: Gross USD \$380 / Net USD \$360
- Commission: US\$10 Seller Side / US\$10 Buyer Side
- Terms of Contract: 12 Months Contract R&E
- Delivery: CIF / ASWP

TRANSACTION PROCEDURE: COST INSURANCE AND FREIGHT (CIF) (APPENDIX F)

1. Intending Buyer issues its Irrevocable Corporate Purchase Order (ICPO), Company Registration, Banking Details and Client Information Sheet (CIS) as authorization and approval of the terms and conditions of the operational procedures of the Seller.
2. Seller sends Sales and Purchase Agreement (SPA) and Commercial Invoice (CI), Non-Circumvention & Non-Disclosure Agreement (NCNDA) along with Irrevocable Master Fee Protection Agreement (IMFPA) if approved within 48 hours. Intending Buyer signs SPA, Intermediaries / Mandates fill out their account information according to brokers involved as stipulated on the NCNDA/IMFPA along with Seller's SBLC/MT760 Verbiage format and a template format to Buyer and Buyer reverts with the following documents properly filled out to Seller:

- **Completed SPA and CI signed and sealed.**
- **Buyer's Information Sheet (CIS) on Buyer's letterheads, containing also:**
- **Ready, Willing and Able (RWA) letter issued by Buyer's bank.**

3. Seller releases to Buyer the below listed Partial POP Documents.

- **Refinery Commitment to Supply**
- **Product Quality Passport**
- **Statement of Product Availability**
- **Charter Party Agreement**
- **Certificate of Origin**

4. Buyer issues SBLC swift MT760 (According to the contract verbiage) within seven (7) banking days. Should Buyer fail to issue instrument by the expiration of 7 business day, Buyer alternatively issues a payment for the allocation security of the total value of the product within 3 business days to enable refinery to secure the following documents;

Customs bond,
Certificates of Inspection,
ATA CARNET/Temporary shipment certificates,
Master receipt for sample,
Weight Certificate,
Certificate of authenticity,
Consular Invoice.

If Buyer fails to issue the alternative payment after five (5) business days, contract is terminated. Seller do not keep its production allocation for new Buyers for more than 21 business days when other serious and regular clients need same products.

Special Clause*: *Procedure No. 4 (SBLC swift MT760 (According to the contract verbiage) within seven (7) banking days) to be ignored if Buyer is paying for the allocation security as indicated on ICPO.*

5. Seller signs the CPA with a shipping company and issues the Full POP documents and 2% PB to Buyer's bank.

- **Injection Report**
- **Copy of Registered & Legalized Contract**
- **Copy of License to Export**
- **Copy of Approval to Export**
- **Copy of the Port Storage Agreement**
- **Copy of the Charter Party Agreement(s) to Transport the Product to Discharge Port**
- **Company Tax Certificate**
- **Certificate of Incorporation**
- **Act of Transfer/Change of Ownership Title**
- **SGS/Saybolt Certificate of Quality and Quantity, One (1) Original and three (3) copies**
- **Cargo Manifest**
- **Vessel Ullage report**
- **Vessel Q88**
- **Bill of Lading**
- **Notice of Readiness**
- **Estimated Time of Arrival (ETA)**

6. Shipment commences as per contract schedule.

7. Within 3 working days of Vessel arrival, Buyer release full payment via MT103 after CIQ/SGS at the destination port.

8. Seller and Buyer pay all intermediaries accordingly within 72 hours.

TRANSACTION PROCEDURE: TANKER TAKE OVER (TTO):

1. Intending Buyer issues its Irrevocable Corporate Purchase Order (ICPO), Company Registration, Banking Details and Client Information Sheet (CIS) as authorization and approval of the terms and conditions of the operational procedures of the Seller.
2. Seller's legal department conducts due diligence on Intending Buyer and issues Memorandum of Understanding (MoU) and Commercial Invoice (CI) for the product quantity on board vessel, Non-Circumvention & Non-Disclosure Agreement (NCNDA) along with Irrevocable Master Fee Protection Agreement (IMFPA) if approved within 48 hours. Intending Buyer signs MoU and CI, Intermediaries / Mandates fill out their account information according to brokers involved as stipulated on the NCNDA/IMFPA and return to Seller for countersigning and endorsement before lodging documents with its bank.
3. Seller sends Buyer the Proof of Product documents below:
 - **Refinery Commitment to Supply**
 - **Product Quality Passport**
 - **Certificate of Origin**
 - **Authorization To Verify (ATV)**
 - **Authorization to Sell and Collect (ATSC)**
 - **Bill of Lading**
 - **Ullage Report**
 - **Cargo Manifest**
 - **Vessel Q88**
 - **Buyer is issued a master invoice for two percent (2%) Security Guarantee fee to Seller's nominated Fiduciary Account**
4. Buyer confirms receipt of the above documents and makes 2% payment for the total product value of the product that is to be deducted when paying the balance after discharging at Buyer's port.
5. Seller issues approval to Export License Certificate, Authorization to Board the Vessel (ATB), Dip Test Authorization (DTA) and all shipping documents will be re-issued in Buyer's name and vessel will be "rerouted" to the Buyer's discharge port.
6. Upon arrival of the vessel at Buyer's discharge Port, Buyer pays the balance Ninety-Eight Percent (98%) of total product value after successful CIQ/SGS or equivalent inspection via T/T-MT103 and the Title Ownership will be transferred to Buyer.
7. Seller pays Intermediaries / Mandates 48 hours after confirming payment from Buyer according to signed Non-Disclosure Agreement (NCNDA) along with Irrevocable Master Fee Protection Agreement (IMFPA).

TRANSACTION PROCEDURE: FOR TANK TO TANK

- 1.) The Buyer issues an ICPO Containing the seller's work procedures and Banking Details along with (CPA) Buyers Certificate of incorporation, Company Profile (CP) and International Passport Copy for Verification and Approval via Seller's representative. Buyer's TANK STORAGE AGREEMENT (TSA) not older than

10 days, for verification. (Buyer's TANK.FARM must be fully registered with port authority and must be verified). No agency or affiliated brokerage tank vendors .

- 2.) Seller issues a commercial invoice. Buyer signs and returns the commercial invoice alongside an acceptance letter stating to adhere to seller procedure.
- 3.) Seller sign and send back the commercial invoice alongside Product Certificate of Origin, Product Passport Analysis
- 4.) Seller representative visits the buyer's logistics company for TTM with hard copies of fresh SGS not older than 48 hours, Injection report of Product in Tanks, TTTIA (Tank-to-Tank Injection Agreement) to be endorsed by the Buyers Logistic Company.
- 5.) Upon verification of SGS and completion of the TTTIA (Tank to Tank Injection Agreement) as proof of readiness for buyer to receive injection from seller's tanks; seller revokes the confidential non-disclosure letter issues to the tank farm and releases the copy of the SGS and injection report, along with copy of the following documents;
 - a. Authority to sell and collect ATSC
 - b. Product Allocation Certificate prepared on behalf of the buyer
 - c. Commitment and guarantee letter to supplier
- 6.) Seller signs NCNDA with all parties involved
- 7.) Upon POP verification and satisfaction by the buyer, Seller issues complete DTA and Tank Receipt to Buyer Indication Dip Test Terminal, Buyer orders SGS or equivalent to conduct Dip test of the product in the Seller's Tank at Buyers expense.
- 8.) Upon successful Dip test, seller injects fuel into buyer's vessel and seller submits the full injection report of quantity injection to Buyer.
- 9.) Buyer makes 100% payment via MT103 TT wire transfer for the total amount of product injected and Seller pays commission to all intermediaries as per IMFP NNCNDA within 24 hours after receiving payment from the buyer for each contract shipment.

TRANSACTION PROCEDURE: FOB TANK TO VESSEL

1. Buyer sends ICPO along with Company Profile to the Seller with Buyer banking details certificate of incorporation Company Profile (CP) and International Passport Copy along with company latest Proof of funds or Bank Confirmation Letter (BCL) its show that buyer had capability to take over allocation stock from the seller.
2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return along with Buyer's Charter Party Agreement (CPA) for verifications.
3. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller and Buyer's Logistic Company providing anchorage permit for loading.
4. Seller releases to Buyer the following PPOP documents:
 - a) Copy of Tank Storage Receipt (TSR).
 - b) Copy of Commitment Letter to Supply
 - c) Original Copy of Export License or updated copy on behalf of Buyer.
 - d) Copy of Authorization to Verify (ATV) (call or email)
 - e) Copy of Product passport (analysis test report).
5. Buyer contact the Seller's Storage Company to verify the availability of the product and obtain access permit to enable his/her inspections teams to conduct dip test on the product in the sellers tanks before product transfer to buyers Vessel.

6. Upon Buyers arrangements for Dip Test with seller Logistics Company, Seller issues Unconditional Dip Test Authorization (UDTA) addressed to Buyer and his/ her inspections team for the dip test formation.
7. Seller's storage Company issue to Buyer the Notice of Readiness (NOR) to conduct inspections and injection of the product into buyer's vessel upon satisfactory result or inspections.
8. Buyer issues Vessel Q88 after inspections and makes available the Vessel for the injection process according to the Notice of Readiness (NOR) issued by the buyer's vessel company to commence product transfer.
9. Upon completion of the Injection to buyers Vessel, Seller releases to buyer the below POP documents.
 - a) Copy of Vessel Transshipment Report.
 - b) Copy of Injection Report to Buyer's vessel.
 - c) Copy of Authority to Sell and Collect (ATSC) with final Seal.
 - d) Copy of Certificate of Origin updated on behalf of Buyer.
 - e) Allocation Certificate issued on behalf of the Buyer.
 - f) Copy of Final NCNDA/IMFPA completed by all Intermediaries.
 - g) Final Product Payment Invoice via MT103/TT Wire Transfer.
10. Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT wire transfer and the seller releases the Title Transfer to the Buyer and pay all intermediaries involve in the transaction within 24 hours of buyer's payment reception.

TRANSACTION PROCEDURE: FOB SHIP TO SHIP

1. Buyer issues ICPO with his international passport copy (data page), company registration certificate to the seller.
2. Seller issues commercial invoice (CI) to the buyer, buyer signs and returns the CI to the seller with copies of his CPA.
3. Seller sends to buyer PPOP as stated below:
 - (A) Product Analysis Report
 - (B) Commitment to supply
 - (C) Statement of Availability
 - (D) Injection Offloading schedule and trunk booking invoice
4. Buyer sends to seller charter party agreement (CPA), Q88 and port clearance talons for seller verification and approval, seller's logistics team schedule injection programming for injection of fuel into buyer's vessel at the discharge port or high sea.
5. Seller issues the Partial POP documents as below and sends to buyer:
 - (A) Fresh SGS (not older than 48 hours)
 - (B) Certificate of Origin
 - (C) Authorization to Verify (ATV)
 - (D) Unconditional DTA
 - (E) Injection Report
 - (F) Tank Storage Receipt (TSR)
 - (G) Authorization to Sell and Collect (ATSC)
6. Buyer conducts inspection by SGS at his own expense.
7. Seller issue the NCNDA/IMFPA to all intermediaries involved in the transaction for signing and endorsement.

8. Upon successful DIP TEST of the product, seller commence injection into buyer's vessel, buyer makes payment of the product via MT 103 and seller transfers title ownership to buyer.

FOB Tank-to-Tank Procedures ESCROW

1. **Issuance of ICPO and TSA:** The Buyer submits the Irrevocable Corporate Purchase Order (ICPO) along with the Tank Storage Agreement (TSA) for the Seller's approval.
2. **Seller's Commercial Invoice:** The Seller issues a Commercial Invoice (CI) for the available quantity in the storage tank at the FOB loading port terminal.
3. **Buyer's Acknowledgment:** The Buyer signs and returns the Commercial Invoice.
4. **Escrow Agreement and Payment:** Both the Seller and the Buyer sign an Escrow Agreement with the nominated Escrow attorney in the USA. Upon successful execution of the agreement, the Buyer deposits 15% of the total product security fee directly into the Escrow Bank in the USA. This deposit enables the Seller to initiate the injection process and issue the following documents to the Buyer:
 - Certificate of Origin
 - Tank Storage Receipt (TSR) with GPS Coordinates
 - Authorization to Verify (ATV)
 - Injection Report from the shore tank at the FOB loading port terminal
 - SGS Analysis Report from the FOB loading port terminal
 - Authorization to Sell (ATSC)
5. **Verification and Tank Storage Receipt (TSR):** Upon verifying the product's Proof of Product (POP), the Buyer presents the Tank Storage Receipt (TSR) or takes over the Seller's tank storage.
6. **Issuance of Title of Ownership:** The Seller issues the Title of Ownership Certificate to the Buyer, followed by all necessary export documentation.
7. **Payment and Product Lift:** The Buyer makes payment via MT103/Wire Transfer for the balance of the total product. Upon payment confirmation, the Buyer lifts the product, and the Seller disburses payments to all intermediaries involved in the transaction.