

OUR REF: EJ/KZ/SCO/24  
ISSUED DATE: 01/01/2025  
EXPIRY DATE: 31/12/2025  
TO: PRINCIPAL END BUYER COMPANY

**SOFT CORPORATE OFFER**

We "ECO JET" with full corporate and legal responsibility, under penalty of perjury hereby issue our Soft Corporate Offer with full power and authority with given terms and conditions and also confirm our readiness to execute straight to Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in our full corporate offer.

PRODUCTS ORIGIN: KAZAKHSTAN, SAUDI ARABIA AND DUBIA {UAE}  
PRICES ARE NEGOTIABLE.  
PAYMENT TERMS: TT WIRE TRANSFER, MT103 / MT760.  
COMMISSIONS: 50% SELLER SIDE / 50% BUYER SIDE.  
INSPECTION: BY INDIGENOUS SURVEY COMPANY/SEA BOLT / SGS.

**EN590 -DIESEL FUEL OIL {50 PPM / 10 PPM} {ORIGIN: KAZAKHSTAN}**

QUANTITY: MINIMUM 50,000 MT / MAXIMUM 500,000 MT MONTHLY  
PRICE CIF: GROSS \$ 340.00 USD / NET \$ 330.00 USD PER MT  
PRICE FOB: GROSS \$ 330.00 USD/ NET \$ 320.00 USD PER MT  
Commission: SELLER SIDE \$5.00 USD CLOSED AND BUYER SIDE \$5.00 USD OPEN

**JET FUEL {A1} {ORIGIN: KAZAKHSTAN}**

QUANTITY: MINIMUM 1,000,000 BBL / MAXIMUM 10,000,000 BBLS MONTHLY  
PRICE CIF: GROSS \$86.00 USD / NET \$82.00 USD PER BBL  
PRICE FOB: GROSS \$82.00 USD / NET \$78.00 USD PER BBL  
Commission: SELLER SIDE \$2.00 USD CLOSED AND BUYER SIDE \$2.00 USD OPEN

**JP54 {ORIGIN: KAZAKHSTAN}**

QUANTITY: MINIMUM 1,000,000 BBL / MAXIMUM 10,000,000 BBLS MONTHLY  
PRICE CIF: GROSS \$86.00 USD / NET \$82.00 USD PER BBL  
PRICE FOB: GROSS \$82.00 USD / NET \$78.00 USD PER BBL  
Commission: SELLER SIDE \$2.00 USD CLOSED AND BUYER SIDE \$2.00 USD

**VIRGIN FUEL OIL {D6} {ORIGIN: KAZAKHSTAN}**

QUANTITY: MINIMUM 100,000,000 GLN / MAXIMUM 200,000,000 GLNS MONTHLY  
PRICE CIF: GROSS \$ 0.80 USD / NET \$ 0.74 USD PER GLNS  
PRICE FOB: GROSS \$ 0.74 USD / NET \$ 0.68 USD PER GLNS  
Commission: SELLER SIDE \$0.3 USD CLOSED AND BUYER SIDE \$0.3 USD OPEN

**DIESEL D2 OIL GOST 305-82 {ORIGIN: KAZAKHSTAN}**

QUANTITY: MINIMUM 100,000 MT / MAXIMUM 500,000 MT MONTHLY  
PRICE CIF: GROSS \$ 320.00 USD /NET \$310.00 USD PER MT  
PRICE FOB: GROSS \$ 310.00 / NET \$300.00 USD PER MT  
Commission: SELLER SIDE \$5.00 USD CLOSED AND BUYER SIDE \$5.00 USD OPEN

**FOB (DIP/PAY) TRANSACTION PROCEDURE:**

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

2. Seller issue Commercial Invoice (CI) buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.
3. Buyer leases and pays his tank for 2 days for the Injection Process. Seller pays to Buyers Tank Farm Company for his three (3) days' tank storage costs, (totaling a five (5) day TSR) After Buyer Company has received the payment from Seller Company three (3) days cost.
4. Seller issues Unconditional DTA and SGS report.
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and purchase agreement contract between buyer and seller.

### **CIF TRANSACTION PROCEDURE**

1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to seller upon receipt and signatory of full corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense
3. seller issues payment invoice for the product allocation procurement certificate that approves the buyer as a standing owner of the commodity. Upon executed by the buyer via TT and confirmation of the payment, the seller Issue the following PPOP documents.
  - Seller Irrevocable Commitment to Supply
  - Product Passport
  - Certificate of origin
  - Commercial invoice for the first value shipment
4. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, the buyer must not fail.
5. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank Issue's Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
  - Copy of license to export, issued by the department of the Ministry of Energy.
  - Copy of Approval to Export, issued by the Ministry of Justice.
  - Copy of statement of availability of the product.
  - Copy of the refinery commitment to produce the product.
  - Copy of Transnet contract to transport the product to the loading port. f) Copy of the port storage agreement.
  - Copy of the charter party agreement to transport the product to discharge port.
  - Copy of Vessel Questionnaire 88.
  - Copy of Bill of Lading.
  - SGS Report at loading port.
  - Dip test Authorization (DTA) & ATB
  - NOR /ETA
  - Certificate of Ownership Transfer
  - Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
7. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the total cost of Product within 24hours after in inspection.



SHONOV DANIYAR KANATOVICH

