



OIL RESOURCES

Address: Almaty k., Almaly audany, Mirzoyan street L, 187, apt. 2

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SOFT CORPORATE OFFER (SCO)

Date 05th Nov, 2024 REF: IR / RES087 End 23th June, 2025

We, OIL RESOURCES, L.T.D with reliable Seller / Refinery; hereby issue this Soft Corporate Offer with full corporate responsibility. We confirm and certify that our Seller / Refinery have the ability to supply the commodity in accordance with the terms and conditions herein. We negotiate with Buyer – Buyer – Mandate.

PRODUCT ORIGIN : KAZAKHSTAN, GEORGIA AND SINGAPORE

PRODUCT: JP54 AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: 700,000 Bbl - 2,000,000 Bbl Trial lift

Quantity: 3,000,000 Bbl – 5,000,000 Bbl per Month x 12 Months

Price FOB : USD 64 Gross / USD 62 Net Per Barrel

Price CIF: USD 103 Gross / USD 101 Net Per Barrel

Loading port : Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD1 Buyer side / USD1 Seller side

PRODUCT: JET FUEL JET A-1

Quantity: 700,000 Bbl - 2,000,000 Bbl Trial lift

Quantity: 2,000,000 Bbl – 5,000,000 Bbl per Month x 12 Months

Price FOB: USD 76 Gross / USD 74 Net Per Barrel

Price CIF: USD 103 Gross / USD 101 Net Per Barrel



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Loading port: Rotterdam, Jurong, Batumi, Poti, Akta, Kuryk and Öskemen

Commission: USD1 Buyer side / USD1 Seller side

PRODUCT: 10PPM DIESEL FUEL EN 590

Quantity: 5,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB : USD 270 Gross / USD 260 Net per Metric Tons

Price CIF/ASWP : USD 330 Gross / USD 320 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti, Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

PRODUCT: MAZUT M100 GOST 10585-75

Quantity: 5,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB: USD 240 Gross / USD 230 Net per Metric Tons

Price CIF/ASWP : USD 330 Gross / USD 320 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti, Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

PRODUCT: D2 GAS OIL L-0.2-62 GOST 305-82

Quantity: 5,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB: USD 270 Gross / USD 260 Net per Metric Tons



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Price CIF/ASWP : USD 350 Gross / USD 340 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

PRODUCT: LIQUEFIED NATURAL GAS (LNG)

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB: USD 260 Gross / USD 250 Net per Metric Tons

Price CIF/ASWP : USD 330 Gross / USD 320 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

PRODUCT: LIQUEFIED PETROLEUM GAS (LNG)

Quantity: 5,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB: USD 270 Gross / USD 260 Net per Metric Tons

Price CIF/ASWP : USD 330 Gross / USD 320 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

PRODUCT: LCO – LIGHT CYCLE OIL

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB: USD 290 Gross / USD 280 Net per Metric Tons



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Price CIF/ASWP : USD 350 Gross / USD 340 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: Di Ammonium Phosphate (DAP)

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB: USD 150 Gross / USD 140 Net per Metric Tons

Price CIF/ASWP : USD 240 Gross / USD 230 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: UREA 46%

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price FOB: USD 150 Gross / USD 140 Net per Metric Tons

Price CIF/ASWP : USD 240 Gross / USD 230 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: PETCOKE

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months



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Price CIF: USD 140 Gross / USD 130 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: ESPO CRUDE OIL

Quantity: 1,000,000 Bbl - 2,000,000 Bbl Trial lift

Quantity: 2,000,000 Bbl – 5,000,000 Bbl per Month x 12 Months

Price FOB: USD 55 Gross / USD 53 Net Per Barrel

Price CIF/ASWP : USD 100 Gross / USD 99 Net per Barrel

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 1 Buyer side / USD 1 Seller side

PRODUCT: VIRGIN D6 FUEL OIL

Quantity: 25,000,000 Gallons - 100,000,000 Gallons Trial lift

Quantity: 100,000,000 Gallons – 400,000,000 Gallons per week x 52 weeks

Price FOB : USD 2 Gross / USD 1.50 Net Per Gallon

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 0.1 Buyer side / USD 0.1 Seller side

PRODUCT: URALS CRUDE OIL EXPORT BLEND CRUDE OIL (REBCO)

Quantity: 1,000,000 Bbl - 2,000,000 Bbl Trial lift

Quantity: 2,000,000 Bbl – 5,000,000 Bbl per Month x 12 Months



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Price FOB: USD 55 Gross / USD 53 Net Per Barrel

Price CIF/ASWP : USD 100 Gross / USD 98 Net per Barrel

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 1 Buyer side / USD 1 Seller side

PRODUCT: AUTOMOTIVE GAS OIL (AGO)

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price CIF: USD 360 Gross / USD 350 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: GASOLINE OCTANE 72, 76, 91, 93, 95

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price CIF: USD 360 Gross / USD 350 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: ULTRA LOW SULFUR FUEL OIL (ULSFO) 0.1%

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months



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Price CIF: USD 360 Gross / USD 350 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti, Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: BASE OIL.

SN 100 - USD\$ 420 Gross / 410 Net CIF. SN150 - USD\$440 Gross / 430 NET CIF. SN

300 - USD\$390 Gross / 380 NETCIF. SN 500 - USD\$430 Gross / 420 NET CIF.

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side.

PRODUCT: LOW SULFUR FUEL OIL (LSFO) 1.0%

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price CIF: USD 310 Gross / USD 300 Net per Metric Tons

Loading port: Rotterdam, Jurong, Batumi, Poti, Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

PRODUCT: BITUMEN

Quantity: 10,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 200,000 Metric Tons – 300,000 Metric Tons per Month x 12 Months

Price CIF: USD \$270 Gross / USD 260 Net per Metric Tons



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Loading port: Rotterdam, Jurong, Batumi, Poti, Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD 5 Seller side

TTO PROCEDURE

1. Upon acceptance of seller's offer, buyer issues Purchase Order
2. Seller issues Draft Contract and Commercial Invoice for buyer's review and signing.
3. Buyer signs the contract and commercial invoice and return to seller. Upon acknowledgement of the signed CI and contract, seller issues the POP Documents as shown below.
 - (a) Refinery Commitment to Supply
 - (b) Certificate of Origin
 - (c) Ullage Report After Loading
 - (d) Product quality passport (Analysis test Report)
 - (e) Cargo Manifest
 - (f) Authorization Letter to Sell and Collect (ATSC)
 - (g) Marine Bill of Lading
 - (h) Vessel Tanker Q88
 - (i) Invoice 5%



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4. Buyer conducts due diligence on the availability and makes a guarantee deposit of 5% within 48 hours via TT-MT103 to the seller's nominated bank.
5. Buyer contact shipping company to re-direct the route of the vessel Tanker to buyer's destination port and seller transfers title to buyer's name. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's reps and inspection team to board the vessel and conduct Q&Q Inspection.
6. upon successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.
7. Seller issues buyer the full Proof of Product Documents and 2% Performance Bond for the monthly contract shipments.
8. Buyer issues their Bank Guarantee SBLC (MT760) to seller's Bank to guarantee the monthly shipment.
9. Monthly shipment commences to the buyer's discharge port as stipulated in the contract.

Note: The title takeover payment will be deducted when buyer is paying for the full product.

TRANSACTION PROCEDURE CIF

1. Buyer issues ICPO upon receipt of Soft Corporate offer.
2. Seller issues Draft Sales and purchase Agreement to buyer, Buyer returns signed contract to Seller
3. Seller reviews signed contract acknowledged and legalize it through the Authorized Authority.
Cost of legalization shall be borne by the Seller.
4. The Below Notarized listed PPOP is released for Buyer confirmation.
 - (a) Refinery Commitment to Supply
 - (b) MSDS
 - (c) Seller export license



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- (d) Company profile
 - (e) Statement of Product Availability
 - (f) Authorization to Sell and collect
 - (g) Invoice of \$350,000 performance guarantee deposit.
5. Buyer pays \$350,000 of the total product cost as performance guarantee deposit to secure the product allocation.
This payment would be deducted from the final payment.
Within 24hrs of Guarantee Deposit Confirmation, Seller Sign CPA and release full POP document and 2% Performance Bond to Buyer's Bank. All Parties involved sign the NCNDA/IMFPA.
- (a) Ship Certificates
 - (b) Cargo Declaration
 - (c) Fresh SGS Report/ Certificate of Origin
-
- OIL RESOURCES**
- (d) Charter Party Agreement
 - (e) Ownership Certificate
 - (f) Title Transfer Affidavit
 - (g) Product Allocation Certificate
 - (h) Ullage Report
 - (i) Notice of Readiness
 - (j) Customs Declaration Certificate
 - (K) 2% Performance Bond
6. Shipment commences as per contract schedule.
7. Within 72 hours of Vessel arrival, buyer release payment via MT103 after CIQ/SGS at destination port.



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8. Seller pays the commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and seller transfers title to buyer.

APPROVED TRANSACTION PROCEDURE DELIVERY VESSEL 50/50 PAYMENT (C.I.F) ASWP

1. Buyer issue ICPO, CP and company Registration Certificate addressed to the Seller.
2. Seller issues draft SPA for all parties to review and endorsed along with the NCNDA/IMFPA, Buyer sign and send back with letter of acceptance.
3. Seller pay to legalize the contract, seller and buyer sign Charter Party Agreement (CPA) with the shipping company, seller and buyer pays for the freight cost 50/50 to the shipping company. This payment however shall be deducted from the total cost of the transaction after inspection at discharge port. Sellers Bank issues to Buyer's Bank with 2% Performance Bond. NOTE: (PB2%), upon confirmation of buyer 50% shipping cost.
4. The shipping company issue Q88/Bill of Lading/Vessel Tanker Details/and Terminal to both parties (to seller and to buyer).
5. Seller instructs their bank to release the POP and full set of shipping documents to buyer along with the 2% PB. • Copy of license to export, issued by the department of the Ministry of Energy • Copy of approval to export, issued by the department of the Ministry of Justice • Copy of statement Availability of the Product • Copy of the Refinery Commitment to Supply the Product • Copy of Port Storage Agreement • Copy of the Charter Party Agreement • Passport Product, "Analysis Report" • SGS Certificate of Quantity and Certificate of Quality • Bill of Lading • Tank Receipt • Certificate of Origin • Vessel Q88
6. Lifting commence, within 48 hours of each delivered cargo, the Buyer pay the global product by MT103 TT Wire Transfer.



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7. Under 24/48h, Seller release payment to the Intermediaries involved in the transaction

FOB/ CI DIP & PAY ROTTERDAM PORT TANK TO VESSEL PROCEDURE 1. Buyer sends Company Profile along with ICPO, CHARTER PARTY AGREEMENT (CPA) and data page of buyer's passport.

2. Seller issues commercial invoice (CI), Buyer signs and returns commercial invoice back to seller.

3. Buyer request 1day Tank extension Invoice fee from Seller to enable dip test on seller's Tank. Upon receipt of payment, Seller issues the following POP documents to buyer:

Documents:

A. Statement of Product Availability

B. Commitment Letter to supply

C. Unconditional Dip Test Authorization (UDTA)

D. Authorization to Sell and Collect (ATSC)

E. Authorization to verify the product in seller's tanks (ATV)

F. Fresh SGS Report

4. NCNDA/IMFPA will be signed among all parties involved.

5. Buyer options to conduct Dip Test on the product and makes the payment for the total value of product injected into the Buyers vessel through the means of MT103-TT.

6. Seller pays commission to all intermediaries involved in the transaction and subsequently monthly



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shipment continues as per terms and conditions of the commercial invoice and extension of transaction by issuing 12 months contract to buyer for proceeding.

STANDARD PROCEDURES FOB DIP PAY ROTTERDAM/HOUSTON

1. Buyer sends Company Profile along with ICPO, Tank Storage Agreement (TSA) and data page of buyer's passport.
2. Seller issues commercial invoice (CI), Buyer signs and returns commercial invoice back to seller.
3. Seller verify buyer TSA by Letter and Seller issues the following POP documents to buyer:

Documents:

- A. Statement of Product Availability
 - B. Commitment Letter to supply
 - C. Unconditional Dip Test Authorization (UDTA)
 - D. Authorization to Sell and Collect (ATSC)
 - E. Authorization to verify the product in seller's tanks (ATV)
 - F. Fresh SGS not older than 72 Hours
4. NCNDA /IMFPA will be signed among all parties involved.
 5. Buyer options conducts Dip Test on the product and makes the payment for the total value of product injected into the tanks through the means of



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MT103-TT. 6. Seller pays commission to all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the commercial invoice and extension of transaction by issuing 12 months contract to buyer for proceeding.

Signed by Managing Director
Tokbaev Akimdzhazhan Azamatovich



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