

LIMITED LIABILITY COMPANY "KURAI PROCESSING" ООО "КурайПроцессинг"

450029, Republic of Bashkortostan, Ufa, st. Ulyanovs, 72450029, Республика Башкортостан, г. Уфа, ул.

INN: 0278085663 OGRN: 1030204603395 Ульяновых, д. 72, офис 15

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Date Issued: 6th Jan, 2025

Expired Date: 26th June 2025

To: Capable End Buyers / Buyer Mandates

SOFT CORPORATE OFFER

We, **LLC "KURAI PROCESSING"**, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

GASOLINE 95 OCTANES:

Monthly Quantity: 50,000MT – 500,000MT

Price Per MT: FOB \$310 Gross/\$300 Net. CIF \$320 Gross / \$310 Net

Commission: \$5/\$5

RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76:

Monthly Quantity: 500.000BBL- 8.000.000BBL

Price Per BBL: : FOB \$60 Gross/\$56 Net. CIF \$64 Gross/ \$60 Net

Commission: \$2/\$2.

UREA GRANULAR AND PRILLED RUSSIAN ORIGIN:

Monthly Quantity: 50.000 MT – 200.000MT

Price Per MT: CIF \$260 Gross /\$250 Net.

Commission: \$5/\$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL:

Min. Quantity: 25,000,000 Gallon. Max. Quantity : 500.000.000 Gallon Per Week, FOB Price: \$0.75 Gross/\$0.71 Net Per Gallon, CIF Price: \$0.79 Gross/\$0.74 Net FOB Price.

Commission: 0.2 Seller Side/0.2 Buyer Side

JET FUEL A1 91/91:

Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: FOB \$60 Gross/\$56 Net. CIF \$64 Gross/ \$60 Net

Commission: \$2/\$2.

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**КУРАЙ
ПРОЦЕССИНГ**

RUSSIAN BITUMEN OF ALL SPECIFICATIONS:

Monthly Quantity: 50.000MT - 300.000MT

Price Per MT: FOB \$300 Gross / \$290 Net. CIF \$310 Gross / \$300 Net.

Commission: \$5/\$5.

DIESEL FUEL EN590:

Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: FOB \$380 Gross / \$370 Net. CIF \$390 Gross / \$380 Net.

Commission: \$5/\$5 Per MT

ESPO RUSSIAN ORIGIN:

Monthly Quantity: 500.000BBLs – 10,000,000 BBL

Price Per BBL: FOB \$60 Gross / \$56 Net. CIF \$64 Gross / \$60 Net.

Commission: \$2/\$2.

LIGHT CRUDE OIL RUSSIAN ORIGIN:

Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: : FOB \$380 Gross / \$370 Net. CIF \$390 Gross / \$380 Net.

Commission: \$5/\$5.

AUTOMOTIVE GAS OIL (AGO):

Monthly Quantity: 50.000MT-500.000MT

Price Per MT: FOB \$300 Gross / \$290 Net. CIF \$310 Gross / \$300 Net.

Commission: \$5 / \$5.

PET COKE RUSSIAN ORIGIN:

Monthly Quantity: 50.000 MT – 300.000MT

Price per MT: CIF \$95 Gross / \$90 Net.

Commission: \$2.5/\$2.5

MAZUT M100 GOST-10585-99 RUSSIAN ORIGIN:

Monthly Quantity: 50.000MT - 500.000MT.

Price Per MT: FOB \$270 Gross / \$260 Net. CIF \$280 Gross / \$270 Net.

Commission: \$5/\$5.

RUSSIA D2GAS OIL GOST 305-82:

Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: FOB \$290 Gross / \$280 Net. CIF \$300 Gross / \$290 Net.

Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE:

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Monthly Quantity: 50.000MT - 500.000MT.

Price Per MT: FOB \$300 Gross/\$290 Net. CIF \$310 Gross / \$300 Net.

Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. GOST 5542-87:

Monthly Quantity: 50.000MT - 500.000MT

Price Per MT: FOB \$310 Gross/\$300 Net. CIF \$320 Gross / \$310 Net.

Commission: \$5/\$5.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN:

Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: FOB \$60 Gross/\$56 Net. CIF \$64 Gross/ \$60 Net

Commission: \$2/\$2.

LOADING PORTS (RUSSIAN PORTS) : NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT (NETHERLAND).

DELIVERY TERM: CIF AND FOB

PAYMENT TERMS: DLC, SBLC, IRDLC, T/T

DESTINATION PORTS: ANY WORLD SAFE PORT (AWSP)

CONTRACTUAL PERIOD: SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours

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FOB (DIP/PAY) TRANSACTION PROCEDURE:

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issue Commercial Invoice (CI) & Warning Letter, buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.
3. Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his two (2) days' tank storage costs, (totaling a five (5) day TSR) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.
4. Seller issues Unconditional DTA and SGS report.
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.
6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

FOB ROTTERDAM/HOUTON/RUSSIAN PORT TRANSACTION PROCEDURE

- 1 The Buyer sends ICPO on receipt and acceptance of the Seller's SCO Offer alongside with the
- 2 The Seller Issues Commercial Invoice (C I) for the Buyer's endorsement, alongside with passport Product (Quality Certificate).
- 3 The Buyer signs and returns the C I to Seller
- 4 The Seller issues the readiness to inject and UDTA with ATV, ATSC to Buyer.
- 5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register in the Tank Farm Terminal prior to the Inspection.
- 6 Upon the Successful Dip Test Inspection in the Sellers Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel.
- 7 The Seller releases the Complete POP Documents to the Buyer, including the following documents:
 - Resource Confirmation Letter (issued by the End-Refinery).
- 8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller.
- 9 The Seller transfers the product title with the complete POP Documents to the Buyer and pays the Commission to his Seller Side Intermediaries as per Master Fee Agreement and Buyer pays also directly his Buyer's Side intermediaries
- 10 The Seller issues annual (12 months) delivery contract for review and acceptance.

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TTO TRANSACTION PROCEDURE:-

1. Buyer issue ICPO.
2. Seller Provides MOU and CI to be signed by buyer and seller.
3. Seller and Buyer endorse the CI and MOU.
4. Seller provide following documents:
 - A. BILL OF LADING,
 - B. VESSEL Q88,
 - C. VESSEL DETAILS,
 - D. ULLAGE REPORT, E. CARGO MANIFEST,
 - F. PRODUCT PASSPORT (INDIGENOUS DIP TEST),
 - G. CERTIFICATE OF ORIGIN,
 - H. STATEMENT OF PRODUCT AVAILABILITY.
5. Buyer pays 5% deposit.
6. Seller provides ATV on board and PRODUCT TITLE TRANSFER CERTIFICATE.
7. Buyer pays remaining balance in full After CIQ/GSG test confirms Q&Q.
8. Seller pays the commission to all intermediates and completes the deal.



Lipinsky Fedor Leonidovich
Director