



## LLP KAZPETROL GROUP

Address: Republic of Kazakhstan, 120014,

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IHH 620300256922, BIN 050440000082, OKPO 40522659

Issue Date: 01/01/2025

Valid until: 06/12/2025

To: ENDBUYERCOMPANY

### SOFTCORPORATE OFFER

We LLP KAZPETROL GROUP " with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Kazakhstan legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we "LLPKAZPETROL GROUP Refinery" represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is also negotiated between the seller and authorized buyer mandates or intermediaries.

TERMS OF TRANSACTION LOADING PORTS ( KAZAKHSTAN &

RUSSIAN PORTS)NOVOROSSIYSK,

KUZMINO, Aktau, VLADIVOSTOK, PRIMORSK, USTLUGA, NAKHODKA, ROTTERDAM PORT, HOUSTONPORT, FUJAIRAH PORT).

PRODUCTORIGIN: Kazakhstan FederationSPECIFICATION: Standard Export Grade PAYMENTTERMS: T/T,

MT103 DELIVERY TERMS: CIF A.S.W.P (Any Safe World Port) or F.O.B (Free on Board) Rotterdam

### 1. VIRGIND6 FUELOIL

Min.Quantity: 25,000,000Gallons

Max. Quantity: 400,000,000 Gallons per week x52

weeks CIF Price: USD 0.80/Gal Gross USD 0.78/Gal

Net FOB Price: USD 0.67/Gal Gross USD 0.65/Gal

Net Commission: USD0.2 Buyer side- USD0.2Seller side

### 2. AUTOMOTIVE GASOIL(AGO)

Min. Quantity: 10,000 Metric Tons Max.

Quantity: 300,000MetricTonsper Month

CIFPrice: USD 330/ MT Gross USD 320 /MT Net

Commission: USD5Buyer side-USD5Seller side

### D2GASOILL-0.2-62GOST305-82

Min.Quantity: 10,000MetricTons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 450/ MT Gross USD 440 /MT Net

FOB Price: USD 430/ MT Gross USD 410 /MT

Net Commission: USD5Buyer side-USD5Seller side

### 3. LIQUEFIEDPETROLEUMGAS (LPG)

Min.Quantity: 10,000MetricTons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 420/ MT Gross USD 410 /MT Net

Commission: USD5Buyer side-USD5Seller side

### 4. LCO-LIGHTCYCLE OIL

Min.Quantity: 10,000MetricTons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 445/ MT Gross USD 435 /MT Net

Commission: USD5Buyer side-USD5Seller side

### 5. ESPOCRUDE OIL

Min.Quantity: 1,000,000Barrel

Max.Quantity: 5,000,000Barrelper Month

CIF Price: USD 75/Bbl. Gross USD 73 /Bbl. Net

Commission: USD2Buyer side-USD2Seller side

### 6. AVIATIONKEROSENECOLONIALGRADE 54JETFUEL

Min.Quantity: 2,000,000Barrel

Max.Quantity: 5,000,000Barrelper Month

FOB Price: USD 70/ Bbl. Gross USD 68 /Bbl. Net

Commission: USD2Buyer side-USD2Seller side

### 7. AVIATIONKEROSENEJETFUELJETA-1

Min.Quantity: 2,000,000Barrel

Max.Quantity: 5,000,000Barrelper Month



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FOBPrice: USD 68/Bbl. Gross USD 64 /Bbl. Net  
Commission: USD2Buyer side–USD2Seller side

### 8. 10PPMDIESELFUELEN 590

Min.Quantity: 10,000MetricTons  
Max. Quantity: 300,000 Metric Tons per Month  
CIF Price: USD 450/ MT Gross USD 450 /MT Net  
Commission: USD5Buyer side-USD5Seller side

### 10.MAZUTM100GOST10585-75

Min.Quantity: 10,000MetricTons  
Max. Quantity: 300,000 Metric Tons per Month  
CIF Price: USD 420/ MT Gross USD 410 /MT Net  
Commission: USD5Buyer side–USD 5Seller side

#### PROCEDURE FOB PROCEDURE FOR DIP & PAY TANK TAKE OVER

- 1 Buyer sends ICPO in line with seller working procedure
2. Seller issues Commercial Invoice CI. The buyer signs within 24hrs and returns to the seller within its validity.
3. Upon receipt and acceptance of the signed CI, Buyers pays 3-day tank extension to the refinery company fiduciary Account or usdt wallet account
4. DTA to be completed and signed by buyer and seller in order for Dip Test carried out
5. Upon the extension of 3-day tank, the seller issues the below full POP documents; A. Fresh SGS Report.  
B. Product reservoir receipt.  
C. Accreditation Certificate.  
D. Product passport (Quantity and Quality Analysis)  
E. Authorization to sell and collect. ATSCC.  
F. Pre-Injection Report.  
G. NCNDA/IMFPA (to be completed by all intermediaries)  
H. Certificate of Product Origin.  
I. Authority to Verify. (ATV either physically or otherwise)
6. Upon receipt and confirmation of the above POP documents, the Buyer provides its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in the seller's tanks.
7. Buyer upon successful dip test makes full payment by MT103/ TT wire transfer for the total product and seller pays commissions according to signed NCNDA/IMFPA to all intermediaries involved in the transaction within 24hrs after confirmation of buyer payment and Injection commences immediately.
8. Seller issues Title of Ownership and Contract for buyer desired duration upon successful completion of trial order

#### 1. FOB NON NEGOTIABLE PROCEDURE

2. 1. Buyer issues an official ICPO, Company registration license with Tank Storage Agreement (TSA)
3. for Seller's Validation.
4. 2. Seller issues Commercial Invoice (CI) for the available quantity to the Buyer.
5. 3. Buyer signs and returns the commercial invoice with Tank Storage Receipt (TSR) as proof of Tank
6. Storage availability and NCNDA/IMFPA signed by all Buyer Groups for seller's endorsement.
7. 4. Seller programs injection and issues to Buyer the listed below documents.  
8. •Unconditional Dip Test Authorization (DTA)  
9. •Fresh SGS Inspection Report  
10. •Injection Report  
11. •Certificate of Origin  
12. •Product Passport (Analysis test report)  
13. •Notarized and endorsed NCNSDA/IMFPA  
14. • Tank Receipt (TSR)  
15. •Authorization to Sell and Collect (ATSCC)
16. 5. Buyer SGS team re-conducts dip test inspection on the product in Seller storage tanks on Buyer's
17. expense. (Optional)
18. 6. Upon successful dip test inspection, Buyer pays for the product value and seller immediately
19. transfers the title of product ownership to Buyer with all export documents.
20. 7. Seller immediately pays all intermediaries involved in the Transaction and proceeds with the signing of contract

#### THENON-NEGOTIABLEPROCEDUREFORCIF

- 1 Upon verification and acceptance of the seller's Corporate Offer (SCO) the buyer issues the Irrevocable Corporate Purchase Order (ICPO) copying this working procedure, and to include the following:  
a. The buyer's company full banking details.  
b. The authorized signatory/ officer's data page of his/her Passport.
2. Seller issues drafted Contract (open for possible amendments) to buyer. Buyer signs, seals and returns the Contract with buyer's company Information sheet (CIS) and buyer's identity, for final endorsement. Seller gives the below listed Partial proof of product and transports product to loading port through refinery's emails  
a. Refinery's commitment to supply. b, Certificate of origin.  
b. Statement of availability of product from the ministry  
c. Product quality passport (Analysis test report).
3. Within 48 hours after receiving PPOP documents, buyer will be entitled to make a guarantee payment (freight charge (\$350,000) to seller fiduciary account for the first trial shipment.



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4. After successful first trial shipment seller's shall immediately issue a complete POP documents to the buyer's :

a. Copy of license to export, issued by the department of the Ministry of Energy;

b. Copy of Approval to Export, issued by the Ministry of Justice;

c. Copy of statement of availability of the product;

d. Copy of the refinery commitment to produce the product;

e. Copy of Transnet contract to transport the product to the loading port;

f. Copy of the port storage agreement;

g. Copy of the charter party agreement to transport the product to discharge port;

h. Copy of Vessel Questionnaire 88;

i. Copy of Bill of Lading;

j. SGS Report at loading port;

k. Dip test Authorization (DTA) & ATB;

l. NOR/ETA;

m. Certificate of Ownership Transfer;

n. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.

5. Subsequent Shipment commences after POP document as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-15 days. The SGS inspection will be borne by the Seller at the loading sea port and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port, Seller immediately issue a draft NCNDA/IMPFA for all intermediaries to fill and sign their details.

7. Seller pays commission within 72 hours by swift MT103 to all intermediaries as per signed NCNDA/IMPFA.

### TRANSACTION PROCEDURE FOR TITLE-TAKEOVER

1. Buyer issues an official ICPO inserting the seller's terms and procedures.

2. Seller issues MOUTITLE TAKE OVER. The buyer endorses and sends back

3. The Seller issue an invoice account of \$210,500 for title of ownership as a guarantee/freight charge for buyer to make payment immediately which will be deducted from the total payment value, after confirmation of the buyer's payment.

4. Seller issues the POP documents as listed below: All shipping documents will be reissued in the Buyer's name and the vessel will be sent to the Buyer's discharge port

a) Product approval to Export

b) Analysis test report

c) Certificate of Origin

d) Bill of Lading on buyer's name

e) Ullage Report

f) Vessel Notice

g) Cargo Manifest

h) Vessel Q88

i) SGS Report

5. Upon the arrival of the vessel at Discharge Port buyer conduct a dip test, the buyer pays the remaining total product value after successful CIQ/ SGS or equivalent inspection via T/T-MT103, and a title of the product, ownership transferred to the Buyer.

6. Seller pays the commission to all parties stipulated in the signed NCNDA/IMPFA within 72 hours



Mr. Iazabekov Yerzhan Kakimovich

Title: General Director